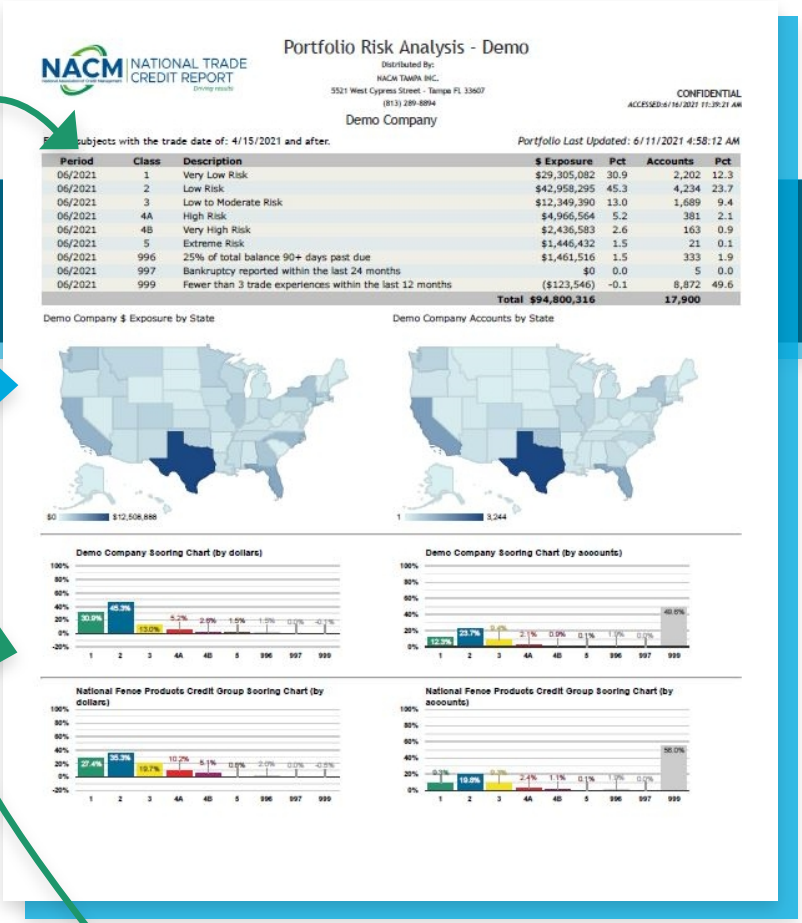
HOW TO READ THE

PORTFOLIO RISK ANALYSIS REPORT


Portfolio Risk Analysis - Demo

NACM NATIONAL TRADE CREDIT REPORT

Distributed By:
NACM TAMPA INC.
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CONFIDENTIAL

Demo Company

subjects with the trade date of: 4/15/2021 and after.

Portfolio Last Updated: 6/11/2021 4:58:12 AM

Period	Class	Description	$ Exposure	Pct	Accounts	Pct
06/2021	1	Very Low Risk	$29,305,082	30.9	2,202	12.3
06/2021	2	Low Risk	$42,958,295	45.3	4,234	23.7
06/2021	3	Low to Moderate Risk	$12,349,390	13.0	1,689	9.4
06/2021	4A	High Risk	$4,966,564	5.2	381	2.1
06/2021	4B	Very High Risk	$2,436,583	2.6	163	0.9
06/2021	5	Extreme Risk	$1,446,432	1.5	21	0.1
06/2021	996	25% of total balance 90+ days past due	$1,461,516	1.5	333	1.9
06/2021	997	Bankruptcy reported within the last 24 months	$0	0.0	5	0.0
06/2021	999	Fewer than 3 trade experiences within the last 12 months	($123,546)	-0.1	8,872	49.6
			Total $94,800,316		17,900	

Demo Company $ Exposure by State

Demo Company Accounts by State

Demo Company Scoring Chart (by dollars)

Demo Company Scoring Chart (by accounts)

National Fence Products Credit Group Scoring Chart (by dollars)

National Fence Products Credit Group Scoring Chart (by accounts)

ACCOUNT STATISTICS REPORT

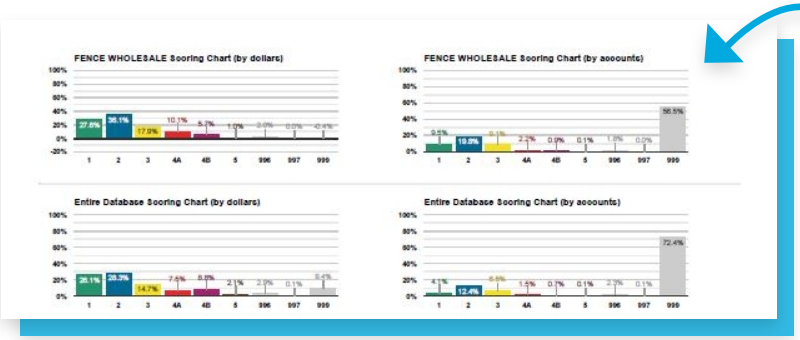
- A recap of all the accounts a member submits on their last electronic A/R submission to the association.
- The recap calculates the predictive score on each of the accounts a member submits and the results are totaled by the predictive score class.
- In each class there is a total of the number of the accounts in that category and the dollar exposure volume of those accounts.

HEAT MAPS

- The geographical charts show the dollar exposure and number of accounts in each state, and can be drilled down to the zip code level.

GROUP CHARTS

- The graphs represent the dollar volume totals from the report, so a member can visually see the amount of their exposure from all of their accounts, which fall into the predictive scoring categories.



DATABASE CHARTS

- Alternative graphs represent the dollar volume totals from the report, with comparisons specific to industry and the database in it's entirety.